

# We reward Buyers up to \$55

We reward you with the price reduction if you do the following yourself without our intervention:

Put your skills to the test

At or before exchange, you negotiate directly with the real estate salesman

1. At exchange, you negotiate with the salesman for a minimum of 10 or 15 days cooling off

**\$10 off**

2. Get the agent to email us the full contract within 2 hours of exchange. No original contract to be posted to us (instead, he gives you the original contract). The exchanged contract for us must be emailed to [johnsonandlu@yahoo.com](mailto:johnsonandlu@yahoo.com)

**\$10 off**

3. If you can exchange with the vendor while the vendor is in the same office. This is to avoid you being gazumped

**\$5 off**

After exchange

4. If you chase up your broker or banker and get the loan formally approved within 4 business days. You simply email to us evidence within 4 business (evidence must say "loan formally approved")

**\$30.00 off**

**Note:**

We only need a copy of the contract. The **original** is for you to keep.

**Gazumping** is when you agreed to buy before exchange the vendor changes his or her mind to sell to another person.

To get an extension of cooling off after exchange can be **impossible** as often vendor change their mind not to sell.